





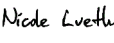
Proposal Evaluation Roadway Paving Equipment RFP #022626

Possible Points	Pass/Fail	Asphalt Zipper Inc.	Astec Industries	BOMAG Americas, Inc.	Calder Brothers Corporation	Caterpillar Inc.	Cemen Tech Inc.	Dream Ranch LLC	Dynapac NA, LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	39	39	41	36	41	39	34	36
Ability to Sell and Deliver Solutions	150	120	117	126	108	136	117	94	113
Marketing Plan	100	77	82	87	71	90	75	67	73
Value Added Attributes	100	78	81	84	69	89	76	63	80
Pricing	400	306	294	353	326	352	312	196	334
Depth and Breadth of Offered Solutions	200	134	155	170	148	178	134	110	155
Total Points	1,000	754	768	861	758	886	753	564	791
Rank Order		10	7	2	9	1	11.5	16	5

Possible Points	Pass/Fail	Hitek Equipment	LeeBoy	Midstates Equipment and Supply Inc.	SAKAI America, Inc.	Shouldermaster US LLC	Virnig Manufacturing, Inc.	Weiler Inc.	Wirtgen America, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	32	40	35	39	33	37	39	44
Ability to Sell and Deliver Solutions	150	96	129	94	109	106	121	115	126
Marketing Plan	100	66	77	68	85	66	80	78	75
Value Added Attributes	100	67	78	68	78	75	81	79	86
Pricing	400	257	342	253	318	250	306	299	347
Depth and Breadth of Offered Solutions	200	120	166	125	138	133	128	169	169
Total Points	1,000	638	832	643	767	663	753	779	847
Rank Order		15	4	14	8	13	11.5	6	3

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 Brandon Town, CPSM, NIGP-CPP
 Senior Procurement Analyst

Signed by:

 6532AB36AAD6496...
 Joshua Young, CPPB, NIGP-CPP
 Procurement Analyst II

DocuSigned by:

 357BE3B136A34E1...
 Nicole Lueth, NIGP-PPA
 Procurement Analyst II

Signed by:

 3291D78814B3412...
 Teresa Chapman, CPPB, NIGP-CPP
 Procurement Analyst